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**Summary**

1	PURPOSE.....	<b>Errore. Il segnalibro non è definito.</b>
2	APPLICATION FIELD .....	2
3	MANAGEMENT'S RESPONSABILITIES .....	2
4	CORPORATE POLICY .....	2
5	MARKET POLICIES.....	3
6	QUALITY POLICIES B+E AND B-C.....	3
7	ENVIRONMENTAL POLICY .....	4

## 1 PURPOSE

To define the development program outline and the product/service quality final objective as well as B+E and B-C environmental impact.

## 2 APPLICATION FIELD

The feasibility of this document is structured as follows:

- Regarding the aspects that concern the Quality Management this document applies to B+E and B-C
- Regarding the aspects that concern the Environmental System this document applies only to B+E

## 3 MANAGEMENT'S RESPONSABILITIES

B+E's Management formulated a proper Corporate Policy which includes the guidelines out of which our Quality and Environmental Management are based.

This Policy was formalized and sent out to all of our company levels.

The Corporate Policy is composed as follows:

- Quality Policy which defines improvements objectives and purposes defined from our Management directed both to B+E and B-C
- Environmental Policy which defines logistics and guiding principles which B+E takes as guidelines to handle our environmental impact;

Our Environmental policy was defined after the conduction of an environmental analysis launched to evaluate the company critical points in terms of environment impact; this analysis was formalized with our document AAI. Our Management is interested to be directly assured that our Corporate Policy is systematically received and applied on all our Company levels.

The observation of the requirements related to the working environment security and safety is guaranteed through a management system which, even if not yet certified, is outlined and integrated with our certified Environment/Quality integrated system's logistics.

Our Quality Plans define the improvement objectives (outlined in our Corporate) that we need to meet and the resources to be implemented.

The Corporate Policy and the improvement plans, are examined during each periodic Management Analysis, this is done so to punctually evaluate the ability to reach and maintain the set objectives.

## 4 CORPORATE POLICY

The company is a social subject, strongly rooted within our local environment.

The company owner has the precise duty and responsibility to protect the company, so to protect at the same time all employees and investors.

Those who, because of many reasons, have the responsibility of conducting the company, share behavioural principles tied to one's values, such as moral, honesty, transparency, humility, caution, commitment, and communication .

The company's profit is undeniable, not intended as ultimate goal, but as a mean to guarantee the survival and growth of the company itself.

The company must be managed following lawful and justice principles, as well as it must be shaped on meritocratic principles.

This merit has to be objectively measured as well as rewarded, on another hand demerit has to be reported, possibly corrected, and, if repeated, legitimately removed.

The creation of Corporate value is the ultimate goal of the Company.

The Corporate value has to be intended as cultural, social, and economic value.

The company growth alone is not valued by itself.

Rather, Company growth is a mean to be used to create value because this permits to:

- optimize resources to be dedicated to many areas in the company
- attract or keep human resources with most merits
- obtain financial support with better conditions
- have more bargain strength towards economical counterparts (Customers and Suppliers)
- widen competition and development possibilities
- increase profit margins
- plan the future with more validity and success chance
- manage market dynamics instead of enduring them
- structure a safe and motivational working environment

The optimal dimension has to be continuously verified after evaluating market conditions, and circumstances in a precise moment.

## 5 MARKET POLICIES

B+E and B-C intend to position their products in a medium-high technology range in their market segment and they have set the goal to reach even more advanced markets (on-board cable harnesses, aviation, defence, etc); it is therefore needed to identify and satisfy with a certain priority what follows;

- product expectations that are present in the moment of purchasing, transformation, and use of the product
- different safety needs (exposed and not, formalized and not in technical rules) related to product and usage types
- availability of requested service
- economic opportunity, price that satisfies our clients' needs and permits us to correctly manage our internal process

An additional warranty element towards our clients is our certified system of components and operations traceability, in compliance to the International standard UL 764.

B+E and B-C additionally intend to assist each client during the choice of the ideal product for their needs through our Industrial technical support.

## 6 QUALITY POLICIES B+E AND B-C

B+E and B-C both conceived their quality management system as an organizational lever to assure the correct functioning of the needed processes related to the pursue of our corporate goals.

The following are the elements that our Management believe to be leaders in their own way to operate:

- Continuous communication with our client which is considered to be the real "guarantee" of our quality;
- the expertise of our control and supervision structure;
- the presence in our company of a wide range of technical expertise;
- the skill of actively pinpoint the real needs of our clients, therefore the ability of pick up, understand, and satisfy our clients' necessities in the most effective way possible;
- the ability of organize their own services supply following the precise requests of the clients;
- operating together with suppliers to obtain the best level of partnership possible.

B+E and B-C goals are:

- to increase the volume of the activities supplied in the various markets;
- to increase the commercial presence on various geographic areas and in new parts of the market;
- to develop educational activities designated to all employees;
- to continuously update their technologic know-how applicable to the various areas of the market;

Our Management intends to commit towards the Company and its own clients with the following activities:

- to structure the corporate quality system so to obtain the improvement of the functioning of the internal organization;

- to clearly explicit the set goals so that the company can act subsequently to reach them successfully;
- to pursue the satisfaction of the set requirements and the continuous improvement of the quality management system effectiveness;
- to plan a structural framework to punctually define and examine the set corporate goals;
- to monitor process risks having in mind the goal to identify improvement chances;
- to widely spread the Quality Policy, to ensure that it is understood correctly within the company and to continuously examine it so to verify its own appropriateness in time.

## **7 ENVIRONMENTAL POLICY**

The environmental conservation is a fundamental aspect for B+E and B+E's management, this is so to obtain a better life quality and a more sustainable growth. This is why B+E has set the following goals;

- to maintain an environmental management system so to ensure the respect of the legal requirements together with all other requirements, in all processes, services, and products;
- to promote the decrease of energetic consumption;
- to manage industrial waste, minimizing their creation in the first place and the following recycling;
- to always aim to improve commitment in the environmental setting, and to always aim to prevent pollution of any type;
- to manufacture products that are compliant to the current environment laws;
- to promote the awareness and the engagement of all employees, business partners, suppliers, agents and also clients, so that all of them will apply to the current and correct environmental laws.